

TREATMENT COORDINATOR:

CAN YOU AFFORD *NOT* TO HAVE ONE?



Huge dividends result when the duties of a Treatment Coordinator are successfully handled by trained personnel, via a specialized position or distributed amongst your team. With fundamental components in place and a team confident in their roles, you can't help but upgrade your practice to a higher level of profitability and client care.

FOCUS:

The roles of the Treatment Coordinator in the new patient experience, case presentation and follow up.

OBJECTIVES

- Outline the duties of a Treatment Coordinator
- Understand the benefits of incorporating these duties into your practice
- Gain strategies so your clients will listen, remember and trust you
- Create and present financial policies that lead to signed financial agreements
- Understand how follow-up relates to the scheduling of treatment
- Explain how the Treatment Coordinator enables a successful team

~ It pays to create and maintain personal connections with your clients. ~

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